# The Modern Content Platform

## COMPANY AT A GLANCE

Founded in 2005

66,000 Customers 44 Million users 60% of Fortune 500 companies

2,000+ integrations with leading productivity tools such as Microsoft Office 365, Google Apps, and Salesforce

80,000+ developers building services on the Box Platform

7 Billion API calls per month

## INDUSTRY RECOGNITION

Leader in the Gartner Magic Quadrant for Enterprise File Synchronization & Sharing

Leader in The Forrester Wave™: ECM Business Content Services, Q3 2015

Top Vendor in Gartner Peer Insights

Fast Company's 'Most Innovative Companies' of 2016

Gold Stevie Award for 'Front Line Customer Service Team of the Year' In today's mobile-first, cloud-first world, providing employees with secure access to content at any time using any device is critical to creating a more productive, connected workforce and improved customer experiences. But how do you keep business content secure yet accessible? It's easy, with Box.

Beyond secure file sharing, Box enables easy access to content and collaboration tools from any device with the security, scalability, data governance and administrative controls that IT requires. Moreover, Box meets global compliance and security standards maintaining SOC1 and SOC2, ISO 27001, HIPAA, PCI, FINRA SEC 17a-4, and more.

Need to build a customized app? Businesses of all sizes are building mobile, vertical-specific, and collaboration apps on top of Box – whether customer-facing apps, such as a product catalog, or internal tool such as a sales portal – to improve process efficiencies and enhance interactions with employees, customers and partners productivity.

From simplifying content management to empowering global teams, Box transforms how organizations work and collaborate to achieve results faster.

# Your Success is Our Success

From rapid deployment to full adoption across your organization, it is up to Customer Success to ensure Box meets your specific business needs and delights every user. Customer Success ensures your workflows are transformed, your productivity soars and the true value of Box is experienced for long-term success.

## **Box Consulting**

Box Consulting helps you get the most value from Box. We cover everything from implementation to optimization including change management, integrations, content migration and more.



#### **Box Education**

Box Ed makes using Box fun! We educate administrators and users by presenting the extensive functionality of Box in a captivating and user-friendly way—free of charge.



#### Customer Success Managers

Our Customer Success Managers and Advisors work with your business stakeholders to understand use cases, drive adoption and optimize user engagement. "By empowering our global workforce to **work** more efficiently and collaboratively with tools that truly support the way they want to work, we're able to create a more connected and productive environment leading to improved customer experiences. Moving to cloud and mobile technologies like Box and the iPad allows us to centralize our content and provide a unified mobility solution for our employees to get work done anytime, anywhere."

Eli Lilly and Company

## CUSTOMERS





Schneider Gelectric

Scientific









**P&G** 

## **Discover How Your Business Can Use Box:**

Business Plan	Business Plus Plan	Enterprise Plan
Core sync and share capabilities, advanced security, customization, and reporting.	All the benefits of the Business plan plus more content management and advanced security solutions.	Content management with premier security options and workflow automation.
<ul> <li>Mobile, Sync and Share Capabilities</li> <li>Data Loss Prevention</li> <li>External Collaboration with Shared Links</li> <li>User Management</li> <li>Microsoft O365 Integrations</li> <li>Single Sign On &amp; Active Directory</li> <li>Custom Branding</li> <li>Mobile Security Controls</li> <li>Advanced User and Security Reports</li> <li>Box Content API: 50K Actions/Month</li> </ul>	<ul> <li>All Business features +</li> <li>Unlimited external collaborators</li> <li>Administrator Role Delegation</li> <li>Centralized content management console</li> <li>Metadata</li> <li>Custom Terms of Service</li> <li>One 3<sup>rd</sup> Party Integration</li> </ul> Additional Services: <ul> <li>Box KeySafe</li> <li>Box Governance</li> <li>Box Zones</li> </ul>	<ul> <li>All Business Plus features +</li> <li>Unlimited 3<sup>rd</sup> Party Integrations</li> <li>Ability to set account-wide security settings for users</li> <li>Workflow Automations</li> <li>HIPAA Compliance</li> <li>DLP Partner Integrations</li> <li>eDiscovery Partner Integrations</li> <li>Device Trust</li> <li>Additional Services:</li> <li>Box KeySafe</li> <li>Box Governance</li> <li>Box Zones</li> </ul>
	Services and Support	<ul> <li>Box Zones</li> <li>Services and Support</li> </ul>
\$15/month/user	Contact Box for a quote at Box.com/pricing	

# **Every Business Plan Includes**

- Desktop Sync
- ✓ SSL and At Rest Encryption
- 🗸 Rich File Preview
- 🖌 File Locking
- 🗸 Version History
- Mobile Access
- ✓ Two-Factor Authentication
- 🗸 File Content Search
- 🗸 Access Stats
- Box Content API
- Partner Apps
- 🗸 Secure Sharing
- 🗸 Auto-Expiration
- 🗸 Granular Permissions

# **Additional Services**



## Box KeySafe

Take independent control of the encryption keys protecting your content, while preserving the usability, governance and security capabilities of Box.



## Box Governance

Implement data retention rules, support for defensible eDiscovery and enforce content security policies.

## **Box Zones**



Enables customers to store their data in Europe and Asia

## Services and Support

Mitigate risk and enhance user experience with Box's industry-leading standards for first response times and 24/7 support.

Interested in building apps on Box? Check out developers.box.com